

August 10, 2026

Jason R. Smith
Business Development Director | Associate Broker
Archway Advisors
13100 Northwest Freeway, Suite 340
Houston, Texas 77040

RE: Letter of Recommendation — Jason R. Smith, Archway Advisors

To Whom It May Concern:

I am pleased to recommend Jason R. Smith of Archway Advisors, who has represented WALT Labs (Root Level Technology, LLC) as our tenant broker across several commercial real estate transactions.

Most recently, Jason represented us in securing our new office at Three Hughes Landing in The Woodlands, a Howard Hughes property, where we will occupy approximately 3,473 rentable square feet under a multi-year term. He previously handled a sublease on our behalf, and he is currently marketing our existing Spring office for sublease as we prepare to transition.

What stood out most was how Jason ran the process. He came prepared with a well-organized market survey, coordinated tours around our team's schedule, and made sure we understood the trade-offs between options rather than steering us toward any particular outcome. In negotiations he pressed on the terms that mattered most to us such as construction allowance, term structure, and parking, and kept the transaction moving between our leadership, the landlord's team, and counsel. He communicated consistently, was candid when something wasn't going to work, and has remained just as responsive since the deal was signed.

I would recommend Jason and Archway Advisors without hesitation to any company evaluating an office relocation, expansion, or sublease. Please feel free to contact me directly if it would be helpful to discuss our experience further.

Sincerely,

Kristi Nealy

Director of People & Culture

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