



We build strength, stability, self-reliance and shelter.

To Whom it May Concern:

Houston Habitat for Humanity was entrusted with a donated commercial property, and with that gift came the responsibility to steward it wisely. Our objective was to maximize the value of the asset so the proceeds could be reinvested into our mission of building affordable homes and creating opportunities for families in our community.

Selecting the right broker was an important decision because this assignment represented much more than the sale of a commercial property. From the beginning, Jason understood that responsibility. He took the time to understand not only the property, but also the purpose behind its sale. Throughout the engagement, he represented Houston Habitat for Humanity with professionalism, integrity, and an unwavering commitment to serving our organization's best interests.

Like many commercial transactions, this assignment presented unexpected challenges that required us to adjust our strategy along the way. Jason remained steady, proactive, and solutions-oriented throughout the process. He adapted to changing circumstances, communicated openly, and remained focused on achieving the best possible outcome for our organization.

Perhaps what impressed me most was the trust that developed throughout our working relationship. Trust is earned when people consistently demonstrate honesty, transparency, and perseverance during difficult circumstances. Jason did exactly that. I always knew he would provide candid advice, communicate with integrity, and remain committed to our mission and objectives. Jason's commitment is why I would choose to work with him again.

Although the final outcome differed from what we originally envisioned due to circumstances beyond anyone's control, we successfully completed the sale and generated meaningful proceeds that are now being reinvested into building affordable homes and creating opportunities for families throughout our community.

On behalf of Houston Habitat for Humanity, I sincerely thank Jason and the Archway team for their professionalism, dedication, and integrity throughout this assignment. I would confidently recommend Jason to any organization seeking a commercial real estate professional who is committed to serving his clients with excellence from beginning to end.

Sincerely,

A handwritten signature in black ink, appearing to read "Anton Edwards", written over a white background.

Anton Edwards
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